

Distributor Qualification Requirements

JASMINE is committed to the success of our brand and our distributors. Our goal is to offer distributorship to the most qualified people in each market and establish a long-term mutually beneficial business relationship with our distributors. JASMINE distributor will enjoy exclusive representation of JASMINE products in the authorized territory and the most competitive wholesale prices from JASMINE.

JASMINE takes pride in setting a high standard for its authorized representatives. We seek individuals and/or businesses **outside of the North America geographic region** that can meet all the following three qualifications and will be dedicated to promoting and distributing JASMINE products.

1. The prospective distributor must have experience in selling the products of interest, must have a local office in the pursuing territory.
2. The prospective distributor must have technical support and a service team who are trained to provide professional maintenance and service for units sold.
3. The prospective distributor must meet the mutually agreed annual sales quota. JASMINE reserves the right to adjust the sales quota annually based on market demands. JASMINE will work with its prospective distributors for a trial period of 6-12 months to develop specific regional markets. This arrangement gives both parties the flexibility to learn about each other's capabilities, establish trust and evaluate the sales potential for JASMINE products in the local market. Upon meeting all the above three qualifications within the trial period, the potential distributor will be appointed JASMINE distributor with a binding contract. The newly appointed distributor will be evaluated annually against the qualification requirements stated in the contract.

The distributorship will be renewed if qualifications are maintained. If the distributor fails to fulfill the requirements as stated in the contract, the distributorship will be reassessed for possible termination. If you are interested in working with us and becoming a JASMINE distributor, please fill out the following Distributor Application Form to the best of your knowledge and email it to us at exp02@e-jasmine.biz or fax it to +886-7-6156908.

We will evaluate your qualification and contact you shortly.

Thank you.

A&D JASMINE International Co., Ltd

No. 602 Jiaosu Rd., Yanchao District,
Kaohsiung City, Taiwan 82445
Tel: 886-7-6152020
Fax: 886-7-6156908
Web: www.e-jasmine.com.tw
E-mail: exp02@e-jasmine.biz



Distributor Application Form

CONTACT INFORMATION

Business name: _____

Business address: _____

City: _____ State/Province: _____ Zip code: _____

Phone: _____ Fax: _____

Email: _____

Company website: _____

Principal contact name: _____

Principal contact's email: _____

BUSINESS BACKGROUND

Type of Business: Retailer Wholesaler Import/Export Manufacturer
 Other (specify)

Products/services you currently offer: _____

Number of years in business: _____

Number of locations: _____

DISTRIBUTION REQUESTS

JASMINE products you are interested in distributing:

Your target market for distributing JASMINE products (countries/cities):

How / Where did you hear about JASMINE and our products:

Date of application: _____